

Curriculum vitae - Alice RABINE

Agricultural and environmental expert at SalvaTerra SAS

8 years' professional experience



Name :	RABINE	First names :	Alice, Ana
Date of birth :	16/11/1991	Marital status :	Common-law union
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Diplomas :

Institutions	Dates	Diplomas obtained
AgroParisTech (Institut des sciences et industries du vivant et de l'environnement), France	2012 - 2017	Agricultural engineer, specialised in Agricultural Development & Comparative Agriculture

Level of languages spoken (1 - excellent; 5 - basic) :

Languages	Lu	Spoken	Written
French	1	1	1
English	2	2	2
Spanish	1	2	2

Computer skills: Word, Excel & PowerPoint. Experience of working with QGIS, R, HEC-RAS (hydrological modelling) and ZWCAD (computer-aided design). Professional training courses: "Carrying out carbon balances on fruit and vegetable farms", and "Country hedges".

Main qualifications

- **Agro-economic analyses using a variety of approaches:** *analysis-diagnosis of farming systems* (France, Guinea, Caribbean), *value chain and audit* (Ecuador, Ivory Coast, Comoros, DRC); *market studies* (notes de conjonctures marché mondial du blé dur, Comores, DRC); *socio-economic studies, farm microeconomics, creation of technical-economic references and design of typologies* (based on expert opinion, field surveys or databases); *analysis of agroecological transition levers* (alternative to glyphosate in Mediterranean arboriculture); *feasibility or impact study of agricultural public policies/projects* (EAGF, EAFRD, agri-environmental measure, economic situation and crisis mechanisms; DRC).
- **Consultation, design and implementation of agricultural and environmental public policies:** *support, design and implementation of consultations on public policies* (Saint-Barthélemy, France (CAP, livestock farming, PPAM, agricultural orientation law)) ; *design of public policies in their technical, economic, regulatory and legislative aspects* (pastoral measures to protect forests against fire in France and Spain, public intervention in economic or climatic crises, design of pre-subsidy agro-ecological diagnoses); *implementation of public policies* (eg: recovery plan, agri-environmental measures, risk management in agriculture); *foresight* (Sherpa European project on public policies in rural areas).
- **Support for agricultural and rural development:** *assisting farmers' organisations and private-sector players to design strategic projects* (France, DRC, Côte d'Ivoire); *agricultural farm advisory services needs and tools*; *facilitating farmers' organisations* (France, Colombia); *project management*; *training farmers' organisations and local authorities in agricultural policies and agricultural economics*; *export consultancy and certification* (Comoros).

- **Specific experiences :**

<i>Country</i>	<i>Dates</i>
Saint-Barthélemy	November 2024; February 2025
Ivory Coast	October 2024
France	December 2016 to September 2017; September 2017 to September 2018; February 2020 to September 2023; January 2024; October 2024; January 2025
Guinea Conakry	March to May 2016
Ecuador	May to August 2015
Colombia	October 2014 to March 2015
Comoros, DRC, Rwanda, Senegal, Cambodia	Remote

Professional experience :

<i>Dates</i>	<i>Location</i>	<i>Position and reference</i>	<i>Description</i>
Since 09/23	France, SalvaTerra	Agriculture and environment expert Olivier Bouyer o.bouyer@salvaterra.fr	Expertise in agriculture, climate and development: Public and regional policies, market analysis, value chains, value chain development, traceability, vulnerability to climate change, climate financing
11/24 (in progress)	Saint-Barthélemy	Expert in agriculture, development and public policy	Preparation of the island's Territorial Plan for the Development of Agriculture, involving the State and the local authorities. Agricultural diagnosis and players, co-construction of development strategies and public policies, drafting of action sheets. Expertise on territorial cooperation funds. For the Multi-professional economic chamber of Saint Barthélemy
06/24 to 09/24	RDC - Remote	Agro-economics expert (market and value chain) cedric@mushiete.cd	Feasibility study for the <i>Sustainable Green Wood</i> project: market studies (cassava, energy wood, timber) for the city of Kinshasa for an agroforestry project including carbon credits recognised under art. 6 of the Paris Agreement REDD+). Interviewers based in Kinshasa. (i) Supply (crop itineraries, yields, production), (ii) Demand (current and potential uses), (iii) Value chain (players, flows, logistical constraints), (iv) Trends (prices, volumes, supply/demand drivers), (v) Challenges and opportunities (in terms of production, processing and marketing), (vi) Strategic and operational recommendations. Funding: Mushiete&Co SARL
06/24 (in progress)	Comoros - Remote	Market research expert habib.hammami@expertisefrance.fr	Study of the export development potential of the vanilla and ylang-ylang sectors. International market analysis, support for exporters in their positioning (including marketing approach, quality and certifications) and the OCPR (Cosmetic 360 trade show), industry analysis, competitive benchmarking, development roadmap. Funding: Expertise France (AFIDEV project)
05/24 to 12/24	Ivory Coast	Project Manager <i>Confidentiality agreement</i>	Supply chain and sustainability audit of a petrol citrus industry. Assessment of socio-economic and environmental risks. Action plan.
03/23 to 08/24	Rwanda - Remote	Methodological support, logistics, sector study jacques.peeters@enabel.be	Support for a diagnosis of the potential for developing value chains (indigenous tree seeds and seedlings, beekeeping, ecotourism) to restore forest landscapes in the east of the country. Preparation of the mission, study of the 3 value chains, design of promotional tools.
05/24	India/Rwanda - Remote	Agriculture expert poirier-magonae@afd.fr	Analysis of the project intention note (PIN) for the project to improve land health through dialogue and Nature-based Solutions (SOILS) proposed by IUCN. Review of: context, intervention logic, institutional set-up, financial plan, monitoring and evaluation framework. Funding: FFEM
02/24 (in progress)	Guinea - Remote	Agriculture and market expert jacques.herve@expertisefrance.fr	Study of the conditions for developing poultry sectors (broiler chicken, laying hens, poultry feed) in order to draw up a national strategy for developing intensive poultry farming in Guinea: characterisation of value chains, commercial policy and international trade, assessment of production volumes based on technical and economic analyses. Funding: Expertise France for the Ministry of Agriculture and Livestock of Guinea

10/23 to 01/24	Ecuador	Agriculture expert <i>Confidentiality agreement</i>	Supply chain and sustainability audit of a palm fibre industry (Andean and coastal agro-ecosystems). Assessment of socio-economic and environmental risks. Action plan.
01/24 to 02/24	Senegal - Remote	Agriculture expert j david@horus-df.com	Feasibility study on a credit line facility for the Green Climate Fund: economic and political context, assessment of potential contractors' vulnerability to climate change. Funding: Banque Agricole du Sénégal
01/24 and 01/25	France (Avignon)	Agriculture expert jpeigne@isara.fr	ISARA (École d'ingénieurs agronomes) - Avignon - 01/2024 and 01/2025: Theoretical courses and case studies on (i) the value chain approach in agricultural development (ii) the economics of agricultural value chains. Master level.
01/24 to 03/24	Cambodia - Remote	Mitigation / Carbon expert hofmanna@afd.fr	Analysis of the use in the project cycle of the "ABC-Map" tool (simulation of land use, water, biodiversity and carbon stocks) as part of "climate" studies on irrigated rice-growing projects financed by AFD in Cambodia. Creation of ABC Maps for the Svay Check and WAT4CAM projects. Identification of accessible data, the relevant scale of use and the point in the project cycle at which it is most appropriate to mobilise it, roadmap for R&D activities. Funding: AFD
Since 02/20	France Provence Alpes Côte d'Azur Regional Chamber of Agriculture	Agricultural Economics and Policy Officer Agent Jean-Pierre Bourdin j p.bourdin@paca.chamb agri.fr	<u>Regional reference</u> : economic studies, agricultural public policies, technical and economic references in crop production, agricultural risk management, etc. <u>National reference</u> : world durum wheat market, methodologies for producing technical and economic benchmarks Project management; setting up and carrying out studies and assessments (territory, sector, farms); monitoring the economic situation; support for study and reference production methodologies; support for consultancy and leadership of 3 trade groups; design, support and implementation of public policies; consultation; public policy work with professional agricultural organisations and local authorities.
04/23 to 08/23			Assessment of the risk of overproduction in organic farming and accompanying measures. Setting up a multi-disciplinary working group in the context of the crisis in Organic Farming: co-development of a diagnosis including the HR aspect, regional and national roadmap (farm advisory services evolution, skills development, market studies and impact indicators, mapping of value chains, links with downstream, production of regular economic summaries).
04/22 to 08/23			Redesign of a tool for calculating direct margins on various agricultural products. Reference systems that can be used, micro-economic choices, calculation tool, methodology for constructing crop itineraries, implementation costs, financing model.
01/23 to 08/23			National project leader for study and reference production methodologies (internal publication on 12 detailed methods including tools and implementation costs, 118 p). Project set-up involving 12 departments or regions, project management, harmonised framework for detailed description of methodologies, tools, uses, limitations, implementation costs, applications (to consultancy, territorial foresight).
01/22 to 08/23			Member of the national "production costs" expert committee for 2 years Development a precise method for calculating the cost of production in crop production: definitions and models, cases of crops not sold or crop successions, distribution keys and coefficients, necessary reference systems, etc. Drawing up a methodological guide to understand the issues involved in such an indicator and to enable it to be applied in individual or group farm advisory services and in the assessment of public policies. <i>Publication: Methodological guide to calculating production costs, 60 p, 2024.</i>

01/22 to 08/23			Head of the "economics and transferability to farms" section of the PAFTAGAF project (Prospection d'Alternatives Facilement Transferables permettant l'Abandon total du Glyphosate en Arboriculture Fruitière). Technical and economic evaluation of the use of different alternatives to glyphosate on tree farms. <i>Funding: CASDAR</i>
03/21 to 11/22			Monitoring of the world durum wheat market. Drafting of 4 economic reports. Drafting of 4 regional harvest reports. <i>Publications: Notes de conjoncture Grandes cultures n°16, 17, 18, 19, Chambre d'Agriculture France, June 2021, November 2021, April 2022, November 2022</i>
10/22			Production for public authorities of summaries, descriptive data and models of the impact of soaring prices in 2022 on production systems and on the semi-direct margins of key products. Analyses partly presented at the Med'Agri conference: <i>The war in Ukraine: consequences and prospects for agriculture, Thierry Pouch, Marine Raffray, Alice Rabine, 18 October 2022.</i>
12/22 to 03/23			Coordination of the regional consultation for the agricultural orientation law. Organisation of the consultation, steering of the regional diagnosis of regional agriculture and the challenges for 2040: Draft pact and law on agricultural policy and the future of agriculture , 65 p.
01/22 to 09/22			Member of the Regional Group of Experts on Climate in Provence-Alpes-Côte d'Azur (GREC-SUD) Writing of <i>"Food production and consumption in the Provence Alpes Côte d'Azur region"</i> for GREC-SUD with Philippe Pointererau (Solagro) and Denis Lairon (INSERM). <i>Publication: Faced with climate change, which food and farming systems should be favoured in the Provence-Alpes-Côte d'Azur region, Les cahiers du GREC-SUD published by the Association for Innovation and Research in the Service of the Climate (AIR Climat), November 2022, 48 pages.</i>
05/22 to 07/22			Feasibility study of an incentive measure to improve the protein autonomy of livestock farms in Provence Alpes Côte d'Azur. Cattle, sheep, goat and pig sectors. Typology of farms concerned (mobilisation of databases and expert networks), assessment of their level of protein autonomy using INOSYS monitoring tools, assessment of the feasibility for each sector of increasing this autonomy and of the interest of the proposed support measure.
05/22 to 08/22			Coordination of working groups on the design of a self-diagnosis of farm sustainability prior to applying for investment aid under the EAFRD. Analysis of existing diagnostics, cross-referencing with existing certification specifications, design of the self-diagnostic tool.
12/21			Drafting of the national contribution of the Chambers of Agriculture network for the National Assembly's information mission on fire prevention. Fire outbreaks, causes, risk reduction measures linked to agriculture, recommendations.
21 - 22			Member of the France-Spain working group on the reform of eco-pastoral measures for the defence of forests against fire (DFCI). As part of the Interreg Alberapastur project (ERDF). Evaluation of the impact of the 2014-2020 measures, budgetary analysis. Formulation of proposals for measures submitted to Members of the European Parliament and the government.
02/21 to 03/22			Coordination of the evaluation of agri-environmental measures in the PACA region and proposals for changes under the new CAP. Technical and regulatory analysis, consultation with stakeholders (all regional operators), summary, submission to the government.

			<p>Cross-cutting work on the CAP 2023-2027 :</p> <p>Regulatory analysis of the various draft European texts governing the CAP (Horizontal Regulation, Regulation on strategic plans relating to the CAP, Regulation on the common organisation of the market) and proposition of amendments.</p> <p>Simulations of the impact of CAP reform on regional economies (macroeconomic and microeconomic simulations).</p> <p>Expertise and interventions on the application of risk management reform in agriculture.</p>
01/20 to 01/22			<p>Designing and leading an inter-industry consultation involving all the livestock sector's unions and OPAs as part of the 2023-2027 CAP reform. Diagnosis (sectors, micro-economics, impact of CAP proposals and simulations, regulatory analysis), written consultations, plenary consultations, lobbying of public authorities (European parliament, State, Regional Council) for technical and political measures.</p>
2021			<p>Creation of a regional and inter-regional working group on the challenges of compliance with environmental cross-compliance for access to eco-regimes in the aromatic and medicinal plant sector.</p> <p>Analysis of regulations and production techniques, co-development of proposals for agro-ecological practices that can be deployed by farmers.</p>
10/22	France Coopération agricole Sud	<p>Trainer</p> <p>Sandrine Escoffier sescoffier@sud.lacoopaagri.coop</p>	<p>Training for the Board of Directors of a wine cooperative renewing its economic strategy: wine-growing economy, agricultural policies (FranceAgrimer, CAP, grubbing-up plans, etc.), history of wine-growing policies and changes to the new CAP including the new rules of the Common Market Organisation. <i>Financing: VIVEA</i></p>
05/21 to 12/22	France SHERPA platform, run by CIEHAM-IAMM	<p>Agriculture expert</p> <p>Jean-Pierre Rolland rolland@iamm.fr</p>	<p>Expertise on the agricultural environment, production and the implementation of public agricultural policies in the region as part of a platform positioned at the "science-society-policy" interface, run by the Centre International de Hautes Etudes Agronomiques Méditerranéennes. 19 other European platforms are providing food for thought on the future of rural areas.</p> <p>Diagnosis of rural areas, forward-looking exercise to 2040, formulation of proposals for public decision-makers, in particular for the programming of European funds. <i>Financing: EU</i></p>
12/18 to 12/19	France Farms	Agricultural worker	<p>On two organic mixed crop and livestock farms</p> <p>Processing (mill, chicken cutting), sales, miscellaneous farm work</p>
09/17 to 09/18	France Confédération paysanne de Haute-Garonne	<p>Union organiser</p> <p>Matthieu Poidevin matthieu.poidevin@gmail.com</p>	<p>Internal operations: funding, associative life, events, internal communication, media and institutions</p> <p>Technical support: advocacy, discussion aids (maps, statistics), support for elected representatives in decision-making bodies, etc.</p>
12/16 to 09/17	France Les Bios du Gers - Gabb32	Internship	<p>Carrying out an agrarian diagnosis to assess the obstacles and levers to maintaining and developing an organic cattle industry in the Gers.</p> <p>Research report and development proposals.</p>
03/16 to 05/16	Guinea Conakry APDRA Small-scale fish farming	Internship	<p>Agrarian diagnosis in Forest Guinea to answer the question of the relevance of pisci-rice-growing innovation in the south of Kissi country.</p> <p>Bibliography, historical, technical and economic surveys of producers.</p> <p><i>Funding: AFD</i></p>
05/15 to 08/15	Ecuador IRD	Internship	<p>Agro-economic study of diversified family farming to assess the conditions for setting up a cantonal rural project (Pedro Moncayo)</p>

10/14 to 03/15	Colombia NGO Envol Vert	Internship	<p>Technical support for two local associations of landless farmers to set up a tree nursery, plant trees and produce and process agricultural products. Carrying out a diagnosis of the players involved.</p> <p>Ecological survey and activities around an agroforestry heritage species (<i>Brosimum alicastrum</i>)</p>
06/14 to 08/14	France Voisin Consultant	Internship	<p>Assistant engineer in an environmental consultancy.</p> <p>For the development of a river subject to flooding using plant-based techniques: initial diagnosis, in particular of fauna and flora; proposal of techniques; dimensioning of banks; hydraulic modelling; drafting of water law dossier.</p>