



**ANALYSIS OF THE VALUE CHAINS OF NATRON AND DATES IN CHAD AND DEFINITION OF A PROJECT FOR SECTORIAL DEVELOPMENT**

**Ref.**  
101

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| Detailed description of the project   | Services provided   |
|---|---|
| <p>During a workshop organized in April 2013 by the Unit for implementation of the Enhanced Integrated Framework in Chad (UMOCIRT), eight value chains including natron and dates sectors have been identified as strategic for the country's development. Given the lack of updated data on these sectors, the United Nations Industrial Development Organization (UNIDO) launched this study to improve the knowledge on natron and dates in Chad and to develop recommendations for national strategies as well as for the development of an <i>ad hoc</i> support project.</p> <p>The study was carried out by Salvaterra, based on the following elements :</p> <ul style="list-style-type: none"> <li>• A review of the literature: web review, collect of paper and electronic documents from relevant institutions. Only few and old studies have been made on the subject. Moreover, these studies did not concern some important issues (link with international markets, critical analysis of the production and export statistics, international quality criteria, etc.). The collected data had to be updated, consolidated and triangulated. Official statistics have been particularly strongly criticized by the actors.</li> <li>• Meetings with local authorities and farmers of Sahel and Saharan regions of Borkou-Ennedi-Tibesti (BET), Lac and Kanem.</li> </ul> <p>The conclusions of the report - which gives a global overview of the sector and a formulates a project document - have been adopted by UNIDO and UMOCIRT.</p> | <p>The sectorial study dealt with the following elements :</p> <ul style="list-style-type: none"> <li>▪ Production : location, quantities, flows, actors, price / margins, constraints, etc.;</li> <li>▪ Transport : costs, constraints, organization, etc. ;</li> <li>▪ Processing : costs, constraints, organization, etc.;</li> <li>▪ Export: volumes, first destinations, export taxes, constraints, etc.</li> <li>▪ Consumption: trends of the national consumption, production and imports, consumer preference, etc.</li> <li>▪ Sectorial strengths and weaknesses and proposition of strategies to implement.</li> </ul> <p>The project document was focused on :</p> <ol style="list-style-type: none"> <li>1. The evaluation of the current and future potential for sustainable production in a context of climate change ;</li> <li>2. The improvement of the local production and selling conditions;</li> <li>3. The facilitation for all the stakeholders to access market-related information.</li> </ol> |